Regd off: BG-223, Sanjay Gandhi Transport Nagar, Delhi-110042 Ph. 23917085, 23969269

# NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty Eighth (28<sup>th</sup>) Annual General Meeting of the Members of **Kalyani Commercials Limited** will be held on **Monday, the 30<sup>th</sup> day of September, 2013** at **11:00 A.M.** at BG-223, Sanjay Gandhi Transport Nagar, G.T. Karnal Road, New Delhi – 110042, to transact the following business:

# **ORDINARY BUSINESS**

- To receive, consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March, 2013 and Profit & Loss Account for the year ended on that date along with the report of Directors' and Auditors' thereon.
- To appoint director in place of Mr. Sourabh Agarwal, who retires by rotation and being eligible, offers himself for re-appointment as Director of the Company, liable to retire by rotation.
- 3. To re-appoint M/s M.C Bhandari & Co., Chartered Accountants, as statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting at remuneration as may be decided by the Board with the mutual consent of the auditors. The retiring Auditors are eligible for reappointment.

# SPECIAL BUSINESS

- 4. To consider and if thought fit, to pass with or without modification(s), if any, the following resolution as an Ordinary Resolution: -
  - "RESOLVED THAT M/s Grover Ahuja & Associates, Company Secretaries, New Delhi, be and are hereby re-appointed for the purpose of issuing Compliance Certificate u/s 383A of the Companies Act, 1956 for the financial year 2013-2014 at a remuneration as may be decided by the Board with the mutual consent of the said Firm."
- 5. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 257 and other applicable provisions, if any, of the Companies Act, 1956 (including any modification or re-enactment thereof) Mr. Mukesh Joshi in respect of whom a notice in writing has been received by the Company proposing his candidature for the office of Director under section 257 of the Companies Act, 1956, be and is hereby appointed as director liable to retire by rotation, w.e.f. 30<sup>th</sup> September, 2013."

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6. To consider and if thought fit, to pass with or without modification(s), if any, the following resolutions as an Ordinary Resolution: -

"RESOLVED THAT pursuant to provisions of Section 16, Section 94 and other applicable provisions; if any, of the Companies Act, 1956, the Authorised Share Capital of the Company be and is hereby increased from Rs. 1,00,00,000/- (Rupees One Crores only) divided into 10,00,000 equity shares of Rs. 10/- each to Rs. 4,00,00,000 (Rupees Four Crores only) divided into 40,00,000 equity shares of Rs. 10/-(Rupees Ten) each ranking pari passu with the existing equity shares of the Company in all respects."

"RESOLVED FURTHER THAT the existing clause V of the Memorandum of Association of the Company be and is hereby replaced by the following clause:

- V. The Authorized Share Capital of the Company is Rs. 4, 00, 00,000/- (Rupees Four Crores only) divided into 40, 00, 000 (Forty Lac) equity shares of Rs. 10/- (Rupees Ten only) each."
- 7. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED THAT the existing clause 3 of the Articles of Association of the Company be replaced by the following clause:

3. The Authorised Share Capital of the Company shall be of such amount as may from time to time be provided in Clause V of the Memorandum of Association of the Company with power to increase or reduce the Capital of the Company and to divide the shares in the Capital for the time being into several classes and attach thereto respectively such preferential, qualified or special rights, privileges or conditions and to vary ,modify or abrogate any such rights, privileges or conditions in such manner as may be permitted by the Companies Act, 1956, or any enactment thereof for the time being in force."

By order of the Board Commercials Limited

Shankar Lal Agarwal Managing Director

Place: New Delhi

Date: 5th September, 2013

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# NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE (ON A POLL ONLY) INSTEAD OF HIMSELF/HERSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. A PROXY FORM, IN ORDER TO BE EFFECTIVE SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- 2. An explanatory statement pursuant to Section 173(2) of the Companies Act, 1956 in respect to business under Item 4, 5, 6 and 7 is annexed hereto and forms part of this Notice.
- The Register of Members and Share Transfer Books pursuant to Section 154 of the Companies Act, 1956, will remain closed from Saturday, 21<sup>st</sup> September, 2013 to Monday, 30<sup>th</sup> September, 2013 (both days inclusive).
- 4. Members/proxies should bring duly filled Attendance Slips to attend the meeting.
- 5. The Members are requested:
  - > To intimate immediately to the Company for the change of their address and bank details and other particulars.
  - > To quote Ledger Folio Numbers/ DP ID- Client ID in all their correspondence with the Company.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956

# ITEM NO. 4

As per the provisions of Section 383A of the Companies Act, 1956, every Company having paid up share capital of Rs. 10 Lakh or more but less then Rs. 5 Crore is required to obtain a Secretarial Compliance Certificate from Company Secretaries in whole time practice regarding compliance of provisions of the Companies Act, 1956.

The Company has obtained the Compliance Certificate for the financial year 2012-13 from M/s Grover Ahuja & Associates, Company Secretaries, New Delhi. The Board recommends reappointment of M/s Grover Ahuja & Associates for issuing of the Compliance Certificate for the financial year 2013 -2014 also.

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None of the Directors of the Company are in any way concerned or interested in passing of this resolution.

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### ITEM NO. 5

The Company has received notice under Section 257 of the Companies Act, 1956, proposing the candidature of Mr. Mukesh Joshi for the office of Director along with the requisite fees. The Board recommends his appointment as Director of the Company in the best interest of your Company.

Except Mr. Mukesh Joshi, none of the Directors is in any way concerned/ interested in proposed resolution.

# ITEM NO. 6

Since, the Company is planning to bring a Bonus issue of Equity Shares in future, therefore, the Authorized Capital of the Company needs to be increased and consequently Capital Clause of the Memorandum of Association of the Company needs to be altered accordingly. As per Section 94 of the Companies Act, 1956, increase in Authorized Capital requires shareholder's approval by way of an Ordinary Resolution.

Further, as per the provisions of Section 16 of the Companies Act, 1956, amendment in MOA of the Company requires approval of the Shareholders by way of Ordinary Resolution.

Thus, your Directors recommend the aforesaid resolution for your consideration and approval.

None of the Directors are concerned or interested in proposed resolution.

### ITEM NO. 7

The Authorized Capital of the Company is proposed to be increased and consequently the Capital Clause of the AOA of the Company needs to be amended accordingly.

As per Section 31 of the Companies Act, 1956, amendment in AOA of the Company requires approval of the Shareholders by way of Special Resolution.

Thus, your Directors recommend the said resolution for your consideration and approval.

None of the Directors are interested in proposed resolution.

By order of the Board For Kalyani Commercials Limited

Place: New Delhi

Date: 5th September, 2013

Shankar Lal Agarwal Managing Director

Regd off: BG-223, Sanjay Gandhi Transport Nagar, Delhi-110042 Ph. 23917085, 23969269

# **DIRECTORS' REPORT**

To

The Members,

Kalyani Commercials Limited

The Directors have pleasure in presenting the (Twenty Eighth) 28th Annual Report together with the audited financial statements of the Company for the year ended on 31st March, 2013 and other accompanying reports, notes and certificates.

# FINANCIAL REVIEW

The financial results of the Company's operation during the year are given below:

| PARTICULARS                                  | 2012-2013 (In Rs.) | 2011-12 (In Rs.)  |
|--|--------------------|-------------------|
| Gross Income                                 | 2,42,27,73,648.21  | 2,37,59,00,673.83 |
| Less: Expenditure                            | 2,41,04,44,805.14  | 2,36,55,13,275.35 |
| Less: Depreciation                           | 60,08,334.73       | 38,39,168.53      |
| Profit before Taxation                       | 63,20,508.34       | 65,48,229.95      |
| Less: Provision for taxation                 | 19,53,500.00       | 17,80,000.00      |
| Less: Provision for Deferred Tax Liabilities | 7,852.00           | 1,68,069.00       |
| Less : Income tax for earlier years          | 57,351.51          | 3,93,408.61       |
| Profit after Tax                             | 43,01,804.83       | 42,06,752.34      |
| Add: Profit brought forward                  | 3,05,62,202.85     | 2,63,55,450.51    |
| Balance carried to Balance Sheet             | 3,48,64,007.68     | 3,05,62,202.85    |

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### **DIVIDEND**

To ensure the availability of sufficient funds for Company's upcoming projects, Board of Directors did not recommend any dividend for the Financial Year ending 31st March, 2013.

# **BONUS ISSUE OF EQUITY SHARES**

The company is planning to issue bonus shares to the shareholders of the company. In view of the same it has also been proposed to increase the authorized capital of the company to Rs. 4 Crores.

# **STATUTORY AUDITORS**

M/s M.C. Bhandari & Co., Chartered Accountants, Statutory Auditors of the Company, who retire at the conclusion of ensuing Annual General Meeting, has offered themselves for reappointment. They have furnished a certificate to the effect that their re-appointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956.

### AUDITORS' OBSERVATION

The report of Auditors' on the annual accounts of the Company is self explanatory and contains no qualifications.

### DIRECTORS

Following changes took place in the Board of Directors of the Company:

- 1. Mrs. Manushree Agarwal has been appointed as the Director of the company w.e.f. 18th June, 2013.
- 2. Mr. Sourabh Agarwal, Director will retire (retirement by rotation) at the ensuing Annual General Meeting and being eligible has offered himself for re-appointment. The Board recommends his appointment, subject to the approvals of the Company, to be appointed as Directors of the Company, liable to retire by rotation.

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As on the date of this report, Board of the Company consists of following Directors:

| S. No. | Name of Director           | Designation            | Date of<br>Appointment | DIN      |
|--------|----------------------------|------------------------|------------------------|----------|
| 1.     | Mr. Shankar Lal<br>Agarwal | Managing<br>Director   | 13/09/2001             | 01341113 |
| 2.     | Mr. Alok Kumar Gupta       | Director               | 29/09/2008             | 02168376 |
| 3.     | Mr. Sourabh Agarwal        | Whole Time<br>Director | 29/08/2011             | 02168346 |
| 4.     | Mr. Nitesh Gupta           | Director               | 29/08/2011             | 02768050 |
| 5.     | Mrs. Manushree<br>Agarwal  | Director               | 18/06/2013             | 06620217 |

# INFORMATION AS REQUIRED UNDER PHARAGRAPH 10 OF THE PART II OF NBFC (RB) DIRECTIONS 1977 OF RESERVE BANK OF INDIA

- a) The total number of depositors of the company whose deposits have not been claimed by the depositors or paid by the company after the date on which the deposit become due for repayment or renewal as the case may be according to the contract with the depositors or the provision of these directions whichever may be applicable are NIL.
- b) The total amount due to depositors and remaining unclaimed or unpaid beyond the date referred to in clause (a) as aforesaid NIL.

### **EMPLOYEE REMUNERATION**

The Company is not required to furnish any report in pursuance to Section 217 (2A) of the Companies Act, 1956 as none of the employees is being paid remuneration above the limit prescribed under the provisions of the said Section.

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# SECRETARIAL COMPLIANCE CERTIFICATE

As per the requirements of Section 383A of the Companies Act, 1956, the Compliance Certificate regarding compliance by the Company of provisions of Companies Act, 1956 and the rules made there under has been obtained from **M/s Grover Ahuja & Associates, Company Secretaries** for the year ending 31st March, 2013.

M/s Grover Ahuja & Associates, Company Secretaries, New Delhi, hold office until the conclusion of the ensuing Annual General Meeting and the Board recommends their reappointment, subject to the approval of the members, for the financial year 2013-14.

# **PUBLIC DEPOSITS**

The Company has neither invited nor accepted any deposits within the meaning of Section 58A and 58AA under (Acceptance of Deposits) Rules, 1975 of the Companies Act, 1956 or within the purview of Non-Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Directions, 1998.

# **MATERIAL CHANGES**

There was no material changes affecting the financial position of the Company, after the date of Balance sheet upto the date of this Report.

PARTICULARS REQUIRED TO BE FURNISHED UNDER SECTION 217(1)(e) of COMPANIES ACT, 1956 READ WITH COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

The disclosure of particulars with respect to conservation of energy, technology, absorption and foreign exchange earnings and outgo pursuant to Section 217(1) (e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, forming part of the Directors' Report are as under-

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# **CONSERVATION OF ENERGY**

The Company is not required to furnish any details with respect to the conservation of energy, as the activities undertaken by the Company do not fall in the schedule. However, the Company has made best efforts and adopted all relevant measures for conservation of the energy.

# **TECHNOLOGY ABSORPTION**

The Company has not carried out any specific research and developmental activities. Accordingly the information related to technology absorption, adaptation and innovation is reported to be NIL.

# FOREIGN EXCHANGE EARNINGS AND OUTGO.

The Company is not dealing in foreign currency. Therefore, there is no foreign exchange earnings & outgo.

# **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to Section 217(2AA) of the Companies Act, 1956 as amended by the Companies (Amended) Act, 2000, the Directors confirm that: -

- In preparation of the Annual Accounts, the applicable Accounting Standards had been followed and there were no material departures.
- Appropriate Accounting Policies have been selected and applied consistency and have made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
- Proper and sufficient care have been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act,1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities
- The Annual Accounts have been prepared on a going concern basis.

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# ACKNOWLEDGEMENT

Your directors wish to take this opportunity to offer sincere appreciation and acknowledge with gratitude, the support and co-operation extended by all the clients, vendors, bankers, business associates, government departments, financial institutions, media and other agencies, staff of the Company and look forward to their continued support and assistance.

Your Directors also convey their gratitude to the Members of the Company for the confidence shown by them in the Company and thank the employees at all levels, who, through their untiring efforts, dedication, cooperation and commitment have enabled the Company to achieve its strategic corporate objectives.

By order of the Board

For Kalyani Commercials Limited

FOR KALYANI COMMERCIALS LIMITED

Director

Shankar Lal Agarwal

Chairman

Place: New Delhi

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Date: 5th September, 2013

M.C. Bhandari & Co. Chartered Accountants 38, Shopping Centre, KOTA – 324007 (RAJ.)

Phone: 07444-2361530

Ref. No. .....

Dated.

### **AUDITORS REPORT**

To
The Members of
KALYANI COMMERCIALS LIMITED

Report on the Financial Statement

We have audited the accompanying financial statements of KALYANI COMMERCIALS LIMITED ('the Company') which comprise the Balance Sheet as at 31 March. 2013 and the Statement of Profit and Loss for the year then ended and also that Cash Flow Statement and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flow of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ('the Act'). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amount and disclosers in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for audit opinion.

# Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) in the case of the Balance Sheet, of the state of the affairs of the Company as at 31 March, 2013;
- (ii) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (iii) in the case of the cash flow statement, of the cash flows for the year ended on that date.

# Report on Other Legal and Regulatory Requirement

- As required by the Companies (Auditor's Report) Order. 2003 ('the Order') as amended, issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c) the Balance Sheet and Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d) in our opinion, the Balance Sheet and Statement of Profit and Loss and Cash Flow Statement, comply with the Accounting Standards referred to in subsection (3C) of Section 211 of the Companies Act, 1956; and
  - e) on the basis of written representations received from the directors as on 31 March, 2013, and taken on record by the Board of Directors, none of the Directors are disqualified as on 31 March, 2013, from being appointed as s Director in terms of clause (g) of sub-section 91) of Section 274 of the Companies Act 1956.

Place: 38, Shopping Center,

Kota (Raj.)

Dated: 30.05.2013

For M. C. Bhandari & Co. Firm Regi. No. 303002E (Chartered Accountants)

[CA S.K. Mahipal]

Partner M.No.70366 ANNEXURE TO THE INDEPENDENT AUDITOR'S REPORT (REFERRED TO IN PARAGRAPH I under Report of regulatory requirements's section of our report of even date).

- In respect of its fixed assets.
- The Company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets.
- b) The management has carried out a physical verification of most of its fixed assets during the year. In our opinion, the frequency of verification is reasonable having regard to the size of the company and the nature of its fixed assets. The discrepancies noticed on such verification were not material and have been properly dealt with in the books of accounts.
- © In our opinion, the company has not disposed of a substantial part of its fixed assets during the year and the going concern status of the company is not affected.
- 2(a) The inventory of the company has been physically verified during the year by the Management. In our opinion, the frequency of verification is reasonable according to the nature of the business.
- (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
- (c) On the basis of our examination of records of inventory, we are of the opinion that the company is maintaining proper records of inventories. The discrepancies noticed on physical verification of inventories as compared to book records were not material, having regard to the size or the operations of the Company and have been properly dealt within the books of account.
- 3 a) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956.

(b,c,d) In view of (a) above, paragraphs 4 (iii) (b), (c) and (d) of the Order are not applicable.

- e) According to the information and explanations given to us, the unsecured loan taken by the company during the year from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount outstanding from one party of Rs.141.60 Lacs & outstanding balance is Rs.141.60 Lacs at the year end in one party.
- f) In our opinion, the rate of interest and other terms and conditions of unsecured loan taken by the Company are not, prima facie, prejudicial to the interest of the company.
- g) In our opinion, the company is regular in payment of the principal amount and the interest thereon where ever is stipulated.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the company and the nature of its business with regard to the purchase of inventories and fixed assets and with regard to the sale of goods and services. Further, on the basis of our examination and according to the information and explanations give to us, we have not observed any continuing failure to correct major weaknesses in such internal control system.
- 5. a) According to the information and explanations provided by the management, we are of the opinion that the particulars of contracts of arrangements referred to in section 301 of the Act, that need to be entered in to the register maintained u/s 301 have been so entered.
  - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding value of rupees five lacs have been entered in to during the financial year at prices which reasonable having regard to the prevailing market prices at the relevant time.
- 6. According to the information and explanations given to us, the Company has not accepted any deposits from the Public. Therefore the provisions of clause (vi) of the Companies (Auditor's report) order, 2003 are not applicable to the company.
- 7. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- 8. According to the information and explanation given to us, the central Govt. has prescribed maintenance of cost records. Under section 209 (1) (d) of the Companies Act, 1956 to any product of the company.

- 9(a) According to the information and explanations given to us and the records of the company, examined by us, the company is regular in depositing undisputed statutory dues except some delay deposits in some cases including income tax, sales Tax, PF, ESI, Service tax, investor education protection fund and other material statutory dues applicable to it with the appropriate authorities during the year. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at 31.03.2013 for a period of more than six months from the date of becoming payable.
- a) According to the information and explanations given to us and the records of the company examined by us, there are no dues of income tax, sales Tax, PF, ESI, Service tax, investor education protection fund and other material statutory dues applicable to it, which have not been deposited.
- 10. The Company does not have accumulated losses at the end of the financial year March 31, 2013. Further, the company has not incurred any cash losses during the financial year ended March 31, 2013 and in the immediately preceding financial year ended March 31, 2012.
- 11. According to the records of the company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of dues to financial institutions and banks during the year.
- 12. In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities; Paragraph 4 (xii) of the order is not applicable.
- 13. In our opinion, the company is not a chit fund or a Nidhi / Mutual benefit Fund/society. Therefore the provisions of clause 4 (xiii) of the Companies (Auditor's report) order 2003 are not applicable to the company.
- 14. In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments; Paragraph 4 (xiv) of the order is not applicable to the company.
- 15. As the Company given guarantees during the year for loans taken by others from banks or financial institutions, which is not prejudicial to the interest of the company.
- 16. In our opinion and according to the; information and explanations given to us, the term loans taken by the company have been applied for the purpose for which they were obtained.
- 17. According to the information and explanations given to us, and on an over all examinations of the balance sheet of the company, we report that funds raised from anort term basis have prima-facie not been used during the year for long term investment.

Contd...4

- 18. As the company has not made any preferential allotment of shares during the year, paragraph 4 (xviii) of the order is not applicable.
- 19. In our opinion and according to the information and explanations given to us, the company has not issued any debentures; paragraph 4 (x ix) of the order is not applicable.
- 20. Since the company has not raised any money by way of Public issue during the year, Paragraph 4 (xx) of the order is not applicable.
- 21. Based upon the audit procedures performed and information and explanations given by the management, we report that no material fraud on or by the company has been noticed or reported during the course of our audit for the year ended March 31, 2013

Place: Kota

Dated: 30.05,2013

For M. C. Bhandari & CO. Firm Reg. No 303002E Chartered Accountants

(CA'S.K. MAHIPAL)

Partner M. NO.70366

Balance Sheet as at 31 st March, 2013

| Particulars                                 |           | Note<br>No. | As At<br>31.03.2013<br>( Rs.) | As at<br>31.03.2012<br>(Rs.) |
|---|-----------|-------------|-------------------------------|------------------------------|
| I. EQUITY AND LIABILITIES                   |           |             |                               |                              |
| (1) Shareholder's Funds                     |           |             | ,                             |                              |
| (a) Share Capital                           |           | 2.1         | 9708500.00                    | 9708500.00                   |
| (b) Reserves and Surplus                    |           | 2.2         | 34864007.68                   | 30562202.85                  |
|   | Sub Total |             | 44572507.68                   | 40270702.85                  |
| (2) Share application money pending allotme | nt        |             |                               |                              |
| (3) Non-Current Liabilities                 |           |             | ·                             |                              |
| (a) Long-term borrowings                    |           | 2,3         | 24533262.32                   | 26743274.32                  |
| (b) Deferred tax liabilities (Net)          |           | 2.4         | 69395.00                      | 61543.00                     |
|   | Sub Total |             | 24602657.32                   | 26804817.32                  |
| (4) Current Liabilities                     |           |             |                               |                              |
| (a) Short-term borrowings                   |           | 2.5         | 267754392,11                  | 194090667.18                 |
| (b) Trade payables                          |           | 2.6         | 91685221.40                   | 42732609.74                  |
| (c) Other current liabilities               |           | 2.7         | 14000518,32                   | 3522092.29                   |
|   | Sub Total |             | 373440131.83                  | 240345369.21                 |
|   | Total     |             | 442615296.83                  | 307420889.38                 |
| II.Assets                                   |           |             |                               |                              |
| (1) Non-current assets                      |           |             |                               |                              |
| (a) Fixed assets                            |           |             |                               |                              |
| (i) Tangible assets                         |           | 2.8         | 53977255,61                   | 48537202.44                  |
| (ii) Intangible assets                      |           |             | 108537.10                     | 0.00                         |
| (iii) Capital Work in Progress              |           |             | 28620.00                      |                              |
|   | Sub Total |             | 54114412.71                   | 48537202.44                  |
| (b) Non-current investments                 |           | 2.9         | 3000.00                       | 3000.00                      |
| (c) Long term loans and advances            |           | 2.10        | 1770142.52                    | 1127342.10                   |
| (d) Other non-current assets                |           | 2.11        | 3000000.00                    | 1723659.00                   |
|   | Sub Total |             | 58887555.23                   | 51391203.54                  |
| (2) Current assets                          |           |             |                               |                              |
| (a) Inventories                             |           | 2.12        | 212472472.69                  | 116633195.23                 |
| (b) Trade receivables                       |           | 2.13        | 155266010.05                  | 132184805.73                 |
| (c) Cash and Bank Balances                  |           | 2.14        | 11054772.08                   | 3651644.30                   |
| (d) Short-term loans and advances           |           | 2.15        | 4782179.34                    | 3432373.00                   |
| (e) Other Current Assets                    | O 7. T    | 2.16        | 152307.44                     | 127667.58                    |
|   | Sub Total |             | 383727741.60                  | 256029685.84                 |
|   | Total     |             | 442615296.83                  | 307420889.38                 |

Notes to the accounts

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The schedule referred to above and the notes to Accounts form an integral part of the Balance sheet,

Signed in terms of our report of even date annexed

For M. C. Bhandari & Co.

Firm's Registration No. 303002E

Chartered Accountants

S. K. Mahipal Partner M.No.70366

Place: Kota Dated: 30/05/2013 For and on behalf of Board of Directors

Kalypoi Grampinipis on MERCIALS LIMITED

S.L. AGARWAL

Managing Director
FOR KALYANI COMMERCIALS LIMITED

SOURABH AGARWAL

Whole Time Director

Oirector

Statement of Profit and Loss for the year ended 31st March , 2013

| Particulars  | Note<br>No                   | 2012-2013   | 2011-2012   |
|--|------------------------------|---|---|
| Revenue from operations Other Income  Total Revenue  | 2.17<br>2.18                 | 2421564096.94<br>1209551.27<br>2422773648.21                            | 2374351122.75<br>1549551.08<br>2375900673.83                            |
| Cost of materials consumed Purchase of Stock-in-Trade Changes in inventories of finished goods and Stock-in-Trade                              | 2.19                         | 2412955191.96   | 2348980830.87   |
| Employee benefit expense Financial costs Depreciation and amortization expense Other expenses  | 2.20<br>2.21<br>2.22<br>2.23 | -95839277.46<br>20704406.33<br>28831941.28<br>6008334.73<br>43792543.03 | -62752147,93<br>11023244,00<br>14830611.00<br>3839168.53<br>53430737,41 |
| Total Expenses   | <u> </u>                     | 2416453139.87   | 2369352443.88   |
| Profit before tax  Fax expense:  |                              | 6320508.34  | 6548229.95  |
| (1) Current tax (2) Deferred tax liability (Net) (3) Income Tax Earlier Year Profit/(Loss) for the period  Earning per equity share: (1) Basic | 2.24                         | 1953500.00<br>7852.00<br>57351.51<br>4301804.83                         | 1780000.00<br>168069.00<br>393408.61<br>4206752.34                      |
| (2) Diluted  |                              | 4.30<br>4.30  | 4.21  |

Notes to the accounts The schedule referred to above and the notes to Accounts form an integral part of the statement of

Signed in terms of our report of even date annexed

For M. C. Bhandari & Co.

Firm's Registration No. 303002E

Chartered Accountant

S. K. Mahipal Partner M.No.70366

Place : Kota

Dated: 30/05/2013

For and on behalf of Board of Directors FUYNA PRAMESONWERCIALS LIMITED

S.L. AGARWAL

Director

Managing Director
For KALYANI COMMERCIALS LIMITED

5- A

SOURABH AGARWAL Whole Time Director

Director

Cash Flow Statement for the year ended on 31st March 2013

|        |  |                     | ear Ended             |
|--------|--|---------------------|-----------------------|
| S.140. | No. Particulars 31.03.201  |                     | 31.03.2012            |
| 1      | Cash Flow from Operating Activites   |                     |                       |
| Α      | Net Profit before Taxation and Extraordinary Items  Add:-  | 6263156.83          | 6154821.34            |
|        | Depreciation   | 6008334.73          | 3839168.53            |
| a      | Interest and Bank Charges  | 28831941,28         | 14830611.00           |
|        | Loss on Sales of Fixed Assets  | 0.00                | 0.00                  |
|        | Loss on Sales of Long Term Investment  | 0.00                | 0.00                  |
|        | Dividend Paid  | 0.00                | 0.00                  |
|        | Preliminary Expenses w/off   | 0.00<br>41103432.84 | 0.00                  |
|        |  | 41103432.84         | 24824500.87           |
|        | Less:- Interest Receipt  | 242461.69           | 321690.60             |
|        | Profit on Sale of Fixed Assets   | 52556.00            | 244045.00             |
|        | Profit on Sale of Long Term Investment   | 0.00                | 0.00                  |
|        | , and the second | 295017.69           | 565735.60             |
| В      | Operating Profit before Working Capital Changes  | 40808415.15         | 24258865.27           |
|        | Adjustment for:<br>Decrease/(Increase) in Receivables  | -23081204.32        | <b>F1010</b> 0 to 100 |
|        |  | -23061204.32        | -51018343.66          |
|        | Decrease/(Increase) in Inventories   | -95839277.46        | -62752147,93          |
| Ì      | Decrease/ (Increase) in Loans and Advances   | -2063972.20         | 2248369.45            |
| ŀ      | Increase/(Decrease) in Payables  | 59431037.69         | 18914215.36           |
|        | Increase/ (Decrease) in Other Payable  | 0.00                | 0.00                  |
| }      |  | -20745001.14        | -68349041.51          |
| İ      | Less:-   |                     | -                     |
|        | Income Tax Paid  | 1906774.42          | 1639166.45            |
|        | Net Cash flow from Operating Activities (A)  | -22651775.56        | -69988207.96          |

2

| 2 | Cash Flow from Investing Activities                   |          | <del></del>  |                              |
|---|---|----------|--------------|------------------------------|
|   | Sale of Fixed Assets                                  |          | 130000.00    | 18079826.14                  |
|   | Purchase of Fixed Assets                              |          | -11662989.00 |                              |
| } | Investments (Mutual Fund)                             | •        | 0.00         |                              |
|   | Interest Received                                     |          | 242461.69    |                              |
|   | Net Cash used in Investing activities                 | (B)      | -11290527.31 |                              |
| 3 | Cash Flow from Financial Activities                   |          |              |                              |
|   | Interest and Bank Charges                             |          | -28831941,28 | -14830611.00                 |
|   | Secured Loan as Term Loan                             |          | -205957.00   | -52423016.94                 |
|   | Secured Loan as Working Capital                       |          | 73663724,93  | 121956127.37                 |
| • | Unsecured Loans                                       |          | -2004055,00  | 17172076.00                  |
|   | Sales Tax Paid  |          | 0.00         |                              |
|   | Net Cash Flow from / used in Financing Activities     | (C)      | 42621771.65  | 71874575.43                  |
|   | Increase/ (Decrease) in Cashhand Cash Equivalents     |          |              | 71014373.43                  |
| A | Cash Flow from Operating Activites                    |          | -22651775.56 | 8000000                      |
| В | Cash Flow from Investing Activities                   |          | -11290527.31 | -69988207.96<br>-15891262.40 |
| С | Cash Flow from Financial Activities                   | İ        | 42621771.65  |                              |
|   | Net Increase / Decrease in Cash Flow During the Year  |          | 8679468.78   | 71874575,43<br>-14004894,93  |
|   | Cash and cash equivalents as at beginning of the year |          | 5375303.30   | 19380198.23                  |
|   | Cash and cash equivalents as at end of the year       | -        | 14054772.08  | <u> </u>                     |
|   |   | <u> </u> | 14054772.08  | <b>5375303.30</b> 5375303.30 |

For M. C. Bhandari & Co.

Firm's Registration No. 303002E

Chartered Accountants

S. K. Mahipal

Partner M.No.70366

For and on behalf of Board of Directors Kalyani Commercial Chimica CIALS LIMITED
For KALYANI COMMERCIALS LIMITED

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S.L. Agarwa!

0.00

Managing: Director Managing: Dir

Sourabh Agarwal Whole Time Director

Director

NOTES ANNEXED TO AND FORMING PART OF BALANCE SHEET AS AT 31.03.2013, STATEMENT OF PROFIT AND LOSS AND CASH FLOW STATEMNENT FOR THE YEAR ENDED ON THAT DATE

Note - 1

# A.) Company Overview:

The company is in the business of Sales and servicing of Commercial Vehicle and Two Wheelers.

# B.) STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES:

# 1.1 BASIS OF PREPARATION:

The financial statements have been prepared to comply in all material respects with the Accounting Standards notified by Companies (Accounting Standards) rules, 2006 (as amended) and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared under the historical cost convention on an accrual basis. The accounting policies have been consistently applied by the company and are consistent with those used in the previous year.

1.2 Fixed Assets are stated at cost of acquisition inclusive of freight, octroi, taxes and incidental & pre-operative expenses related to acquisition less Cenvat and impairments, if any.

# 1.3 DEPRECIATION

- The depreciation has been provided on written down method (WDV) as per Companies Act 1956, according to Schedule XIV during the year.
- b) Depreciation has been calculated on a Pro-rata basis in respect of; acquisition/installation of plant & machinery and other fixed assets.

# 1.4 Investments:

Investments are stated at cost.

# 1.5 Valuation of Inventories:

Inventories are valued as follows: -

| (A) | (a) | Commercial Vehicles , Vehicle<br>Body & Two wheeled motor<br>Vehicles | Commercial vehicle/Two<br>Wheelers are valued at cost<br>(specific identification of<br>individual vehicles) |
|-----|-----|---|--|
|     | (b) | Spare Parts   | Stores and spares and others are valued at lower of cost net realizable value computed on FIFO basis.        |
|     | (c) | Petroleum products  | Petroleum Products i.e. diesel & petrol valued on FIFO method. (Cost price)                                  |

Net realizable value is estimated selling price in the ordinary course of

# 1.6 Retirement & other Employee Benefits:

a) Retirement Benefits in the form of provident fund is a defined benefit obligation of the company and the contribution are charged to the statement of profit & loss of the year when the contribution to the funds are due. The Company is liable to meet the shortfall, if any in payment of intent at the rates declared by the central government, and such liability is recognized in the year of shortfall.

# b) Gratuity:

Gratuity Liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation at the end of the financial year. The company has taken a policy with LIC to cover the gratuity liability of the employees and contribution paid to the LIC is charged to statement of Profit & Loss.

### c) Leave Salaries:

A liability for privilege leave benefits, in accordance with the rules of the company is provided for. The privilege leave are compensated in leave and not en cashed.

# 1.7 REVENUE RECOGNITION:

A) All the revenue Income is accounted for on accrual basis.

### B) EXPENSES:

Expenses are generally accounted for on accrual basis except claims.

# 1.8 INCOME TAX:

# (a) Current Tax:

The income tax liability provided in accordance with the provisions of the Income Tax Act, 1961.

# (b) Deferred Tax Liabilities/(Assets)

Deferred tax is recognized, subject to the consideration of prudence, on timing differences, between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

# 1.9 Impairment of assets:

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using pre tax discount rate that reflects current market assessment of the time value of money and risks specific to the asset.

After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life.

# 1.10 Provisions and Contingent Liabilities and Assets:

A Provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settled the obligation, in respect of which a reliable estimate can be made. Provisions are not disclosed to its present value and are determined

based on best management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Other contingent liabilities are not recognized but are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the financial statement.

# 1.11 Earning per Share:

Basic earnings per share is calculated by dividing the Net Profit or Loss for the period attributable to equity share holders (After deducting taxes etc.) by the weighted average number of the equity shares outstanding during the period.

For the purpose of calculating diluted earning per share, the net profit or loss for the period attributable to equity share holders and the weighted average number of shares outstanding during the period are adjusted for the effect of all dilutive potential equity shares.

### 1.12 Use of Estimate:

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and Liabilities and disclosure of contingent liabilities at the date of the financial statements and the results of operation during the reporting period end. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates. Difference between the actual results and estimates is recognized in the period in which the results are known in afterialized.

### Notes annexed to and forming part of Balance Sheet as at 31/03/2013

| Particulars  | As at<br>31.03.2013<br>(Rs.) | As at<br>31.03.2012<br>(Rs.) |
|--|------------------------------|------------------------------|
| SHARE CAPITAL:                                     | <u>[</u>                     | Vote - 2.1                   |
| Authorized: 16,00.000 Equity Share Of Rs.10/- each | 16000000.00                  | 16000000.00                  |
| Issued, Subscribed & Paid Up:                      |                              |                              |
| 10,00,000 Equity Share Of Rs.10/- each             | 10000000.00                  | 10000000.00                  |
| Less: Calls in Arrears                             | 291500.00                    | 291500.00                    |
| Notes:   | 9708500.00                   | 9708500.00                   |

(1) The company has only one class of share referred to as equity shares having a par value of Rs.10/- each holder of equity shares is entitled to one vote per share.

2) The details of Share holders holding more than 5 %, equity shares as at 31 03,2013 & 31 03 2012.

| Share Holder        | No. of Share<br>as on<br>31.03.2013 | Ownership<br>Interest % as<br>on 31.03.2013 | No. of Share as<br>on 31.03.2012 | Ownership<br>Interest % as<br>on 31.03.2012 |
|---------------------|-------------------------------------|---|----------------------------------|---|
| Shankar Lal Agarwai | 418000                              | 41.80%                                      | 182600                           | 18.26%                                      |
| -                   | 418000                              | 41.80%                                      | 182600                           | 18.26%                                      |

as per the records of the company including its register of shareholders/ members and other deciration received from shareholder regarding benificial interest, the above shareholding represents both legal & benificial ownership of shares

(3) The reconciliation of the number of shares outstanding as at March 31, 2013 and March 31, 2012 is set out below:

| Particulars                       | As at 31.03.2013 | As at 31.03.2012 |
|-----------------------------------|------------------|------------------|
| Number of shares at the beginning | 1000000          | 1000000          |
| Number of shares at the end       | 1000000          | 1000000          |

### Reserves and Surplus:

Surplus as per statement of Profit & Loss
Opening Balance
Add. Net Braffing Texture Transferred from statement of Profit and Loss

30562202.85 26355450.51 4301804.83 4206752.34 34864007.68 30562202.85

Note - 2.2

# KALYANI COMMERCIALS LIMITED Notes annexed to and forming part of Balance Sheet as at 31/03/2013

| Particulars  | As at<br>31.03.2013<br>(Rs.) |                     | 31.03.2012<br>(Rs.) |                     |
|--|------------------------------|---------------------|---------------------|---------------------|
| LONG TERM BORROWINGS   |                              | P                   | lote - 2.3          |                     |
| Seured Loans :   | Non<br>Current               | Current<br>Maturity | Non<br>Current      | Current<br>Maturity |
| TERM LOAN From HDFC BANK LTD.  | 0.00                         | 0.00                | 0.00                | 224083.00           |
| (See note No.1) From NBFC - TATA MOTORS FINANCE LTD. (See note No.1) | 232779.32                    | 201000.00           | 438736.32           | 210948.02           |
| Unsecured Loans:   |                              |                     |                     |                     |
| Security Deposits  | 5000000.00                   | 0.00                | 5000000.00          | 0.00                |
| (See note No.3) Inter Corporate Deposits and Director's Relatives    | 19300483.00                  | 0.00                | 21304538.00         | 0.00                |
| (See note No.4)  | 24533262.32                  | 201000.00           | 26743274.32         | 435031.02           |

NOTES:

Secured by way of Hypothecation of Vehicle and Personal Guaranteed of Directors of the

Schedule of repayment of term loans of TATA MOTORS FINANCE LIMITED.

(Rs. inLacs)

| Particualsr        | Payable |
|--------------------|---------|
|                    |         |
| 2014-15            | 2.01    |
| 2014-15<br>2015-16 | 0.32    |
| 2010 10            | 2.32    |

- 2. Rate of Interest charged @ 7.10% on term loan of TATA MOTOR FINANCE
- 3. The Security deposit of Rs. 50.00 Lacs is repayble in next 5 year.
- 4. Inter Corporate Deposits are repayable after more than one year.

# Deferred Tax Liabilities (Net)

Note - 2.4

The company has recognized deferred taxes, which result from timing difference between the book profit and tax profit. The details of which are as under:-

| Particulars                   | Balance as at 31.03.2012 | Arlsing during<br>the year | Balance as at 31.03.2013 |
|-------------------------------|--------------------------|----------------------------|--------------------------|
| A. Deferred Tax Liabilities   |                          |                            |                          |
| Depreciation and amortization | 61543.00                 | 7852.00                    | 69395.00                 |
| J.D.A.D.                      |                          |                            |                          |
| Net Deferred tex liabilities  | 61543.00                 | 7852.00                    | 69395.00                 |

# Notes annexed to and forming part of Balance Sheet as at 31/03/2013

| Particulars                               | As at<br>31.3.2013<br>(Rs.) | As at<br>31.3.2012<br>(Rs.) |
|---|-----------------------------|-----------------------------|
| SHORT TERM BORROWINGS                     |                             | Note - 2.5                  |
| Secured:                                  |                             |                             |
| Working Capital Loan                      |                             |                             |
| From HDFC Bank Limited<br>(See note No.1) | 147947272.54                | 103586244.78                |
| From Other Banks<br>(See note No.2)       | 112698625.89                | 21777949.58                 |
| From NBFC'S<br>(See note No.2)            | 7108493.68                  | 68726472.82                 |
| ,   | 267754392.11                | 194090667.18                |
| NOTES:                                    | <del></del>                 |                             |

2. Secured by way of Hypothecation on book debts and PDC.

|   |             | Note - 2.6  |
|---|-------------|-------------|
| Trade Payables A - Micro, small and Medium enterprises Development Act, 2006 for goods & others | 0.00        | 0.00        |
| B - Other Trade Creditors   | 91685221.40 | 42732609.74 |
|   | 91685221.40 | 42732609.74 |
|   |             | Note - 2.7  |
| Other Current Liabilities   |             |             |
| Current Maturity of Long Term Borrowings  | 201000.00   | 435031.02   |
| Other Payables  |             |             |
| Government dues ( Taxes )   | 13787243.32 | 3087061.27  |
| Creditors for expenses-8 other  | 12275.00    | 0.00        |
|   | 14000518.32 | 3522092.29  |

<sup>1.</sup> Cash Credit Limit from HDFC Bank Ltd. is secured by way of hypothecation of stock of vehicle and all related accessories, Spare Parts & components, current assets and book debts etc. and further secured by way of equitable mortgage of factory land & Building located at Kota and also personal guaranteed of Directors of the Company.

# KALYANI COMMERCIALS LIMITED NOTE ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS At 31st March, 2013

Fixed Assets

|  |                    |                         |                      | Slees Heyel        | STAR   |                              |                  |                    |  | Note - 2.8          |
|--|--------------------|-------------------------|----------------------|--------------------|--|------------------------------|------------------|--------------------|--|---------------------|
|  |                    |                         |                      |                    |  |                              |                  |                    | (Amount in Rupees)                       | Rupees)             |
| PARTICULARS                            |                    | GROSS                   | BLOCK                |                    |  | DEPRECIATION                 | IATION           |                    | NET BLOCK                                | LOCK                |
|  | AS AT<br>31.3.2012 | ADDITION<br>During the  | SALES/<br>Adjustment | AS AT<br>31.3.2013 | AS AT<br>31.3.2012                             | During The ADJUST-YEAR MENTS | ADJUST-<br>MENTS | AS AT<br>31.3.2013 | AS AT<br>37.3.2013                       | AS AT.<br>31.3.2012 |
|  |                    | year                    |                      |                    |  |                              |                  |                    |  |                     |
| Tangible Assets                        |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Leasehold Land                         | 2879425.00         | 00'0                    | 00:00                | 2879425.00         | 00.0   | 00:0                         | 00:00            | 00.00              | 2879425.00                               | 2879425.00          |
| Agriculture Land                       | 1369949.00         | 00.0                    | 00.0                 | 1369949.00         | 00.00  | 00.00                        | 00.0             | 00.0               | 1369949.00                               | 1369949.00          |
| Commercial Land                        | 1627596.00         |                         | 00.0                 | 1627596.00         |  |                              | 00:00            |                    | 1627596.00                               | 1627596.00          |
| Building                               | 41171417.38        | 4956234.00              | 00.0                 | 46127651.38        | 10265492.23                                    | 3243861.13                   | 0.00             | 13509353.36        | 32618298.02                              | 30905925.15         |
| Plant & Machinery                      | 14601338.15        | 4221022.00              | 00:00                | 18822360.15        | 7220135.94                                     | 1373783.47                   | 0.00             |                    | 10228440.74                              | 7381202.21          |
| Furniture & Fixture                    | 5241927.37         | 1311834.00              | 00.0                 | 6553761.37         | 3410836.74                                     | 454873.57                    | 0.00             | 3865710.31         | 2688051.06                               | 1831090 63          |
| Computer                               | 7689067.61         | 441160.00               | 00.0                 | 8130227.61         | 7045307.31                                     | 348597.51                    | 0.00             | 7393904.82         | 736322.79                                | 643760.30           |
| Vehicles                               | 6408500.72         | <u> </u>                | 420000.00            | 6556419.72         | 4510246.57                                     |                              | 342556.00        | 4727246.72         | 1829173.00                               | 1898254.15          |
| Sub Total:-                            | 80989221.23        | 11498169.00             | 420000.00            | 92067390.23        | 32452018.79                                    | 5980671.83                   | 342556.00        | 38090134.62        | 53977255.61                              | 48537202.44         |
|  |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Intangible Assets                      |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Computer Software                      | 00.0               | 136200.00               | 00.0                 | 136200.00          | 00:0   | 27662.90                     | 0.00             | 27662.90           | 108537,10                                | 00.0                |
| Sub Total                              | 00.0               | 136200.00               | 00.0                 | 136200.00          | 00'0   | 27662.90                     | 0.00             | 27662.90           | 108537.10                                | 0.00                |
|  |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Work in Progress                       | 00.0               | 28620.00                | 00.00                | 28620.00           | 0.00   | 00.00                        | 00.00            | 00.0               | 28620.00                                 | 000                 |
| (Vehicle)                              |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Sub Total:-                            | 0.00               | 28620.00                | 00.0                 | 28620.00           | 0.00   | 0.00                         | 0.00             | 00:00              | 28620.00                                 | 0.00                |
| GRAND Total:                           | 80989221.23        | 11662989.00             | 420000.00            | 92232210.23        | 32452018.79                                    | 6008334.73                   | 342556.00        | 38117797.52        | 54114412.71                              | 48537202.44         |
| ************************************** |                    |                         |                      |                    |  |                              |                  |                    |  |                     |
| Figures for Prev. year                 | 64532223.23        | 64532223.23 34292779.14 | 17835781.14          | 80989221.23        | 17835781.14 80989221.23 28612850.26 3839168.53 | 3839168.53                   | 00.0             | 32452018.79        | 0.00 32452018.79 48537202.44 35919372.97 | 35919372.97         |

# Notes annexed to and forming part of Balance Sheet as at 31/03/2013

| Particulars   | As at<br>31.3.2013<br>(Rs.)   | Figures 38 at 31.3.2012 (Rs.)   |
|---|---|---|
| Non Current Investment  |   | Note - 2.9  |
| LONG TERM INVESTMENTS (at cost):  |   |   |
| National Saving Certificate (Deposit with Sales Tax Deptt.)   | 3000.00   | 3000.00   |
| (Deposit with Gales sax Depti.)   | 3000.00   | 3000.00   |
| Long term Loans & Advances  | i   | Note - 2.10   |
| Unsecured, Considered good unless otherwise stated  | •   |   |
| Deposits  | 1549795.00  | 860269.00   |
| Income taxes paid Not   | 220347.52   | 267073.10   |
|   | 1770142.52  | 1127342.10  |
| Other Non Current Assets Unacqued Considered and unless otherwise stated                                    | I   | Note - 2.11   |
| Unsecured, Considered good unless otherwise stated  Non Current Bank Balances  Fixed Deposit with Banks     | 3000000.00  | 1723659.00  |
|   | 3000000.00  | 1723659.00  |
| <u>INVENTORIES</u>  | [   | Note - 2.12   |
| Trade Goods Vehicles Spare Parts Oil & Lubricants Petrol (MS) Diesel (HSD) Battery Water & Acid Accessories | 185667127.29<br>24933739.73<br>25560.60<br>273964.12<br>1468599.16<br>621.66<br>102860.13 | 93801059.74<br>14963435.51<br>6224602.26<br>472416.94<br>1171130.78<br>550.00<br>0.00 |
|   | 212472472.69  | 116633195.23  |
| <u>Trade Receivable</u> (Unsecured considered good except to the extent stated)                             | Ε   | Note - 2.13   |
| Outstanding for a period exceeding 6 months from the date they are due for payment                          | 2192442.00  | 2624765.00  |
| Other debtors - Considered Goods  | 153073568.05  | 129560040.73  |
|   | 155266010.05  | 132184805.73  |
| Includes dues from companies where Directors are interested (Rs.in Lacs)                                    | 140.71  | 26.29   |

# Notes annexed to and forming part of Balance Sheet as at 31/03/2013

| Particulars  | As at<br>31.3.2013<br>(Rs.) | Figures as at 31.3.2012 (Rs.) |
|--|-----------------------------|-------------------------------|
|  | ·                           | Note 244                      |
| CASH AND BANK BALANCES   | L                           | Note - 2.14                   |
| CASH AND CASH EQUIVALENTS  |                             |                               |
| Balances with Banks  |                             |                               |
| On Current Account   | 7850712.22                  | 2810669.60                    |
| On Term Deposit accounts with maturity less then 3 months at inception | 1865165.16                  | 0.00                          |
| Cash on Hand   | 1338894.70                  | 820974,70                     |
|  | 11054772.08                 | 3631644.30                    |
| Others   |                             |                               |
| In term deposit account  |                             |                               |
| With maturity more than 3 months but less than 12 months at inception  | 0.00                        | 20000.00                      |
| With maturity more than 12 months at inception                         | 3000000.00                  | 1723659.00                    |
| Totał  | 14054772.08                 | 5375303.30                    |
| Amount disclosed under non current assets                              | 3000000.00                  | 1723659.00                    |
|  | 11054772.08                 | 3651644.30                    |
| Note   |                             |                               |
| Earmarked balance (In term deposit account)                            | 0                           | 0                             |

<sup>2</sup> The deposits maintained by the Company with banks comprise of time deposits, which can be withdrawn by the Company at any point without prior notice or penalty on the principal.

| Chart Tour Laura and Advance   |            | Note - 2.15 |
|--|------------|-------------|
| Short Term Loans and Advances (Unsecured, Considered good unless otherwise stated) |            |             |
| Others   |            |             |
| Advances   |            |             |
| Prepaid Expenses   | 833849.35  | 524143.00   |
| For supply of Goods and rendering of services                                      | 3642508.99 | 2610623.00  |
| Advance to Staff   | 305821.00  | 297607.00   |
|  | 4782179.34 | 3432373.00  |
| Other Current assets   |            | Note - 2.16 |
| Interest Accrued on Fixed Deposits   | 152307.44  | 127667.58   |
|  | 152307.44  | 127667.58   |

Notes annexed to and forming part of Statement of Profit & Loss year ended on 31/03/2013

| Particulare                                  | As at 31.3.2013 | As at 31.3.2012 |
|--|-----------------|-----------------|
|  | (Rs.)           | (Rs.)           |
| Revenue From Operation                       | L               | Note- 2.17      |
| Turnover:                                    |                 |                 |
| Vehicles and Vehicle Body                    | 2153660381,96   | 2147601093 30   |
| Spares Parts                                 | 102088414.56    | 70333107.49     |
| Used Vehicles                                | 0.00            | 255619.00       |
| Oil & Lubricants                             | 268235.64       | 598643.90       |
| HSD (Diesel)                                 | 125901677.66    | 126589781.03    |
| MS (Petrol)                                  | 9862185.41      | 8931741.85      |
| Others Sales                                 | 321485,20       | 240850.04       |
| 0. 1   | 2392102380.43   | 2354550836.61   |
| <u>Service:</u><br>Job Work (Labour Charges) | 19788345.70     | 14226767.87     |
| Commission Received                          | 5889339.70      | 3226469.27      |
| Incentive & TRC Receipt                      | 3784031.11      | 2347049.00      |
|  | 29461716.51     | 19800286.14     |
|  | 2421564096.94   | 2374351122.75   |
|  | _               |                 |
| Other Income:                                |                 | Note - 2.18     |
| Interest Received                            | 242461.69       | 321690.60       |
| Miscellaneous Income                         | 914533.58       | 983815.48       |
| Profit on Sale of Fixed Assets               | 52556.00        | 244045.00       |
| •  | 1209551.27      | 1549551.08      |
|  |                 |                 |
|  |                 | Note - 2.19     |
| Purchase of Stock in Trade (Trading)         |                 |                 |
| Purchases Vehicle                            | 2187181382.77 2 | 147253747.25    |
| Purchased Motor Body                         | 0.00            | 2283661.36      |
| Purchases Spare Parts & Accessories          | 86235166.98     | 64931522.43     |
| Purchase Petro Product                       | 134387929.92    | 134511899.83    |
| ransportation Cost                           | 5150712.29      | 3746103.00      |
| 902  | 2412955191.96 2 | 348980830.87    |

Notes annexed to and forming part of Statement of Profit & Loss year ended on 31/03/2013

| Particulars                                | 2012-13<br>(Rs.)     | 2011-12<br>(Rs.)      |
|--|----------------------|-----------------------|
| Changes in Inventories of Stocks:          |                      | Note - 2.20           |
| Opening Stock:                             |                      |                       |
|  |                      |                       |
| Vehicles                                   | 93801059.74          | 34125804.00           |
| Spare Parts                                | 20829962.57          | 17339841.88           |
| Oil & Lubricants<br>Petrol (MS)            | 358075.20            | 467874.19             |
| Diesel (HSD)                               | 472416.94            | 560270.54             |
| Battery Water and Acid                     | 1171130.78<br>550.00 | 1385915.02<br>1341.67 |
|  | 116633195.23         | 53881047.30           |
| Closing Stock:                             |                      |                       |
| Vehicles                                   | 185667127,29         | 93801059,74           |
| Spare Parts                                | 24933739.73          | 14963435.51           |
| Oil & Lubricants                           | 25560.60             | 6224602.26            |
| Petrol (MS)                                | 273964.12            | 472416.94             |
| Diesel (HSD)                               | 1468599.16           | 1171130.78            |
| Battery Water and Acid                     | 621.66               | 550.00                |
| Accessories                                | 102860.13            | 0.00                  |
|  | 212472472.69         | 116633195.23          |
| INCREASE (DECREASE) IN STOCKS:             | -95839277.46         | -62752147.93          |
|  | -                    |                       |
|  |                      |                       |
|  | Г                    | Note - 2.21           |
| Employees Benefit Expenses:                | L                    | 11010 - 2.21          |
| Salaries, Wages, Bonus and Allowances etc. | 17663901.00          | 10298141.00           |
| Contribution of PF, ESI                    | 1089949.00           | 27857.00              |
| Gratuity                                   | 930759.00            | 125036.00             |
| Employee Welfare Exp.                      | 1019797.33           | 572210.00             |
|  | 20704406.33          | 11023244.00           |
| •  | ·                    | Note - 2.22           |
| Financial Cost:                            | _                    |                       |
| Bank charges                               | 585003.42            | 359265.6              |
| nterest paid                               | 28246937.86          | 14471345.40           |
| THE NEW YORK                               | 28831941.28          | 14830611.00           |
|  |                      |                       |

Notes annexed to and forming part of Statement of Profit & Loss year ended on 31/03/2013

| Particulars   | 2012-13<br>(Rs.)         | 2011-12<br>(Rs.)         |
|---|--------------------------|--------------------------|
| · ·   | ]                        | Note - 2.23              |
| Other Expenses  |                          |                          |
| Trading & Job / Servicing Expenses                                  |                          |                          |
| Job and other work exp.   | 7739944.19               | 5776287.36               |
| Repairs & Maintenance   |                          |                          |
| a) To Machinery   | 876959.50                | 715760.66                |
| b) To Building  | 1092003.00               | 388281.00                |
| Insurance Expenses  | 814690.08                | 614871.00                |
|   | 10523596.77              | 7495200.02               |
| Establishment and Selling Exp.                                      |                          |                          |
| Remuneration to directors   | 1020000.00               | 770000.00                |
| Rent  | 2431020.00               | 1315500.00               |
| Electricity & Water   | 1465845.00               | 1351211.00               |
| Freight & Farwarding  | 144834.90                | 104938.67                |
| Trade Certificate & TRC Charges                                     | 193038.00                | 379400.00                |
| Telephone, telex and postage  | 1133067.38               | 1096493.54               |
| Travelling and conveyance expenses                                  | 1485251.66               | 708132.25                |
| Legal, consultancy, retainership, professional arbitration expenses | 365356.60                | 820128.50                |
| Vehicle running & maintenance                                       | 1906647.58               | 1923851.85               |
| Miscellenous expenses   | 2568335.71               | 1382835.85               |
| Audit fees  | 50000.00                 | 50000.00                 |
| Charity and donation  | 0.00                     | 21000.00                 |
| Advertisment  | 52361.00                 | 9275.00                  |
| Sales Promotion   | 286599.47                | 108292.00                |
| Claims / rebate and discount exp.                                   | 20160970.96              | 31347568.73              |
| Sales Commission  | 5618.00                  | 4546910.00               |
|   | 33268946.26              | 45935537.39              |
|   | 43792543.03              | 53430737.41              |
| Current Tax:  | L                        | Note - 2.24              |
| Provision for Income Tax  | 1953500.00<br>1953500.00 | 1780000.00<br>1780000.00 |

# 2.25 CONTINGENT LIABILIITIES (NOT PROVIDED FOR) IN RESPECT OF: (RS. IN LACS)

| S.<br>No. | Particulars   | As at 31.03.2013 | As at 31.03.2012 |
|-----------|---|------------------|------------------|
| i)        | Outstanding bank guarantee  | 30.00            | 15.20            |
| ii)       | Claims against the Company not acknowledged a debt relating to supplies and service matters.* | 91.60            | 15.12            |

<sup>\*</sup> Based on favorable decisions in similar cases, legal opinion taken by the company, discussions with the solicitors, etc, the company believes that there is fair chance of decisions in it's favor in respect of all the items listed in (ii) above and hence no provisions is considered necessary against the same.

# 2.26 Outstanding corporate guarantees given to bank on a/c of loans given by such Bank.

Rs. In Lac

| Name of Company     | Corporate 2013 | Guarantee | Corporate 2012 | Guarantee |
|---------------------|----------------|-----------|----------------|-----------|
| Kota Trucks Pvt Ltd | 900 Lac.       |           | 600 Lac.       |           |

# 2.27 Contingent Liabilities not provided for:

Estimated amount of contracts remaining to be executed on capital account and not provided for Rs. NIL (Previous year Rs.NIL.)

# 2.28 Related Party disclosure under Accounting Standard AS-18 "Related party disclosures" issued by the Institute of Chartered Accountants of India:

During the year, the company entered into transactions with the related parties. Those transactions along with related balance as at 31st March 2013 and for the year ended are presented in the following tables.

List of related parties with whom transactions have taken place during the year along with nature and volume of transactions are summarized as follows:

### (a) Related parties and Relationship:

# (i) Key Management Personnel:

Mr. Shankar Lal Agarwal Director
Mr. Sourabh Agarwal Director

# (ii) <u>Enterprises over which key management personnel have</u> significant:

M/s Mool chand & Brothers
M/s Ganganagar Automobiles
M/s Kota Trucks Pvt Ltd.
M/s Ganganagar Motors Ltd.

# (iii)

Relative of Key management persons: Smt. Babita Agarwal Sh. Shankar Lal Agarwal (HUF)

### Transactions with related parties: (b)

| S.N. | Name                       | Nature of Transaction             | 2012-2013                             | 2011-2012   |
|------|----------------------------|-----------------------------------|---------------------------------------|-------------|
| 1.   | M/s Mool Chand &           | Opening (Dr.)                     | 3390.00                               | 0.00        |
|      | Brothers                   | Transaction During the year       |                                       |             |
|      |                            | Purchases                         | 15430.00                              | 18287.00    |
|      |                            | Discount Paid                     | 0.00                                  | 0.00        |
|      |                            | Amount Received                   | 175735.00                             | 294262.00   |
|      |                            | Sales                             | 194555.00                             | 309159.00   |
|      |                            | Outstanding at the year end (Dr.) | 0.000                                 | 3390.00     |
| 2.   | M/s Ganganagar             | Opening (Cr.)                     | 7438.00                               | 0.00        |
|      | Automobiles                | Transaction During the year       |                                       |             |
|      | 7 tatornobiles             | Purchases                         | 0.00                                  | 0.00        |
|      |                            | Interest Paid                     | 5991.00                               | 8264.00     |
|      |                            | TDS deducted                      | 599.00                                | 826.00      |
|      |                            | Advance Taken                     | 23354789.00                           | 30000000.00 |
|      |                            | Sales                             | 0.00                                  | 0.00        |
|      |                            | Amount Paid                       | 23362227.00                           | 3010454.00  |
|      |                            | Outstanding at the year end (Cr.) | 5392.00                               | 7438.00     |
|      |                            | Outotaliang at the jour one (on)  |                                       |             |
| 3    | M/s Kota Trucks Pvt.       | Opening (Dr.)                     | 2628839.00                            | 6418360.00  |
| ~    | Ltd.                       | Opening SD A/c                    | 5000000.00                            | 10000000.00 |
|      |                            | Transaction During the year       |                                       |             |
|      |                            | Advance Received                  | 13900000.00                           | 29830705.00 |
|      |                            | Advance Paid                      | 137918732.00                          | 26201500.00 |
|      |                            | Interest Paid                     | 640483.00                             | 20813.00    |
|      |                            | TDS Deducted                      | 64048.00                              | 2081.00     |
|      |                            | Amount Paid                       | 1859895.46                            | 926036.00   |
|      |                            | Security Refunded Dr              | 0.00                                  | 0.00        |
|      |                            | Purchases                         | 4215253.00                            | 2148202.00  |
|      |                            | Sales                             | 19672971.00                           | 5383535.00  |
|      |                            | Amount Received                   | 22415750.00                           | 2127473.00  |
|      |                            | Outstanding at the year end       | 13711999.46                           | 2628839.00  |
|      |                            | Security Deposited Cr             | 5000000.00                            | 5000000.00  |
|      |                            |                                   |                                       | ·           |
| 4.   | Ganganagar Motors          | Opening Cr                        | 30.00                                 | 55000.00    |
|      | Ltd.                       | Purchases                         | 7220.00                               | 862221.00   |
|      |                            | Sales                             | 466197.00                             | 931703.00   |
|      |                            | Amount Paid                       | 0.00                                  | 381366.00   |
|      |                            | Amount Received                   | 100000.00                             | 363220.00   |
|      |                            | Discount Allowed                  | 0.00                                  | 32598.00    |
|      | per annual construction of | Outstanding Balance               | 359007.00                             | 30.00       |
|      | A TANA                     |                                   |                                       |             |
|      | 1/25/11                    |                                   | · · · · · · · · · · · · · · · · · · · |             |

| C. , | Key Management:        |                             |             |             |
|------|------------------------|-----------------------------|-------------|-------------|
| 1.   | Mr. Shankar Lal        | Opening Cr                  | 395280.00   | 0.00        |
|      | Agarwal                | Amount Paid                 | 395280.00   | 0.00        |
|      |                        | Director Remuneration       | 420000.00   | 420000.00   |
|      |                        | Amount Paid (TDS)           | 42000.00    | 24720.00    |
|      |                        | Outstanding at the year end | 378000.00   | 395280.00   |
| 2.   | Sourabh Agarwal        | Opening Balance (Cr.)       | 198499.00   | 0.00        |
|      | 3                      | Salary                      | 0.00        | 250000.00   |
|      |                        | Director Remuneration       | 600000.00   | 350000.00   |
|      |                        | Incentive                   |             | 900000.00   |
|      |                        | TDS deducted                | 60000.00    | 0.00        |
|      |                        | Amount Paid                 | 482798.00   | 1375405.00  |
|      |                        | Amount Received             |             | 73904.00    |
|      |                        | Outstanding at the year end | 203201.00   | 198499.00   |
| d.   | Relatives to the Key N | lanagement:                 |             |             |
| 1    | Smt. Babita Agarwal    | Opening                     | 0.00        | 27000.00    |
|      |                        | Security Deposit Dr.        | 0.00        | 0.00        |
|      |                        | Rent Paid                   | 450000.00   | 450000.00   |
|      |                        | Amount Paid                 | 405000      | 432000.00   |
|      |                        | TDS deducted                | 45000.00    | 45000.00    |
|      |                        | Outstanding at the year end | 0.00        | 0.00        |
| 2    | Shankar Lal            | Opening                     | 13045123.00 | 0.00        |
| _    | Agarwal (HUF)          | Amount Received             | 0.00        | 13000000.00 |
|      | 3                      | Interest Cr.                | 1239287.00  | 50137.00    |
|      |                        | Amount Paid TDS             | 123929.00   | 5014.00     |
|      |                        | Outstanding Balance         | 14160481.00 | 13045123.00 |

Note: The transaction relating to reimbursement of actual expenses to/from related Parties have not been considered above below.

# 2.29 Segment Reporting:

a) Primary segment: Business Segment

Based on the guiding principles given in Accounting Standard AS –17 "Segment reporting" issued by the Institute of Chartered Accountants of India, the Company's operating business are organized and managed separately according to the nature of products. The Three identified reportable segments are trading in commercial vehicle and servicing (Dealership of TATA Commercial Vehicle), trading in Two wheeled motor vehicle and servicing (Dealership of INDIA YAMAHA MOTORS and Retail out let of petroleum products (BPCL).

b) Secondary segment: Geographical segments:
Since the company's activities/operations are primarily with in the country and considering the nature of products/services it deals in, the risk and returns are saine and as such there is only one geographical segment,

The following is the distributions of the company's consolidated revenue by geographical markets, regardless of where the goods/services were produced.

(Rs. In lacs)

| t                            |              |               |  |
|------------------------------|--------------|---------------|--|
| Particulars                  | Current year | Previous year |  |
| Revenue from domestic market | 24215.64     | 23743.51      |  |
| Revenue from overseas market | 0.00         | 0.00          |  |
| Total                        | 24215.64     | 23743.51      |  |

The company has assets for producing goods for domestic market and no assets for overseas markets.

c) Segment accounting polices:

In addition to the significant accounting policies applicable to the business segment as set in note 1 &2 "notes to accounts" the accounting policies in relation to segment accounting are as under:

i) Segment revenue & expenses:

Joint revenue and expenses of segments are allocated amongst them on a reasonable basis. All other segment revenue and expenses are directly attributable to the segments.

ii) Segment assets and liabilities:

Segment assets include all operating assets used by a segment and consist principally of operating cash, debtors, inventories and fixed assets, net of allowance and provisions, which are reported as direct off sets in the balance sheet. Segment Liabilities include all operating Liabilities and consist principally of creditors & accrued liabilities. Segment assets and liabilities do not include deferred income taxes except in the Ganganagar Motors (A division of Commercials Vehicles). While most of the assets/liabilities directly attributed to individual segments.

iii) Inter segment sales:

Inter segment revenues between operating segments are accounted for at market price. These transactions are eliminated in consolidation.

The main division is Ganganagar Motors (A division of Commercials Vehicles) and funds provided by the Ganganagar Motors to other division and interests on such balances are not charged.

# d) Information about business segments :

for the year ending as on 31st March 2013

(Rs. In Lacs.) **Particuars** Comm. Vehicles **BPCL Outlet** YAMAHA 2W Total Curr. Prev. Curr. Prev. Curr. Prev. Curr. Prev. Year Year Year Year Year Year Year Year (1) Segment Revenue: External sales/income (Net) 22412.24 22165.56 1377.10 1379.95 131.68 0.00 23921.02 23545.51 Other reciept 295.90 234.44 6.92 7.57 3.90 0.00 306.71 242.01 22708.14 22400.00 1384.02 Total Revenue 1387.52 135.58 0.00 24227.74 23787.52 (2)Seament Results : Segments results 60.08 -10.35 48.89 12.82 12.65 0.00 62.55 61.55 Unallocated expenses (Net) 0.00 0.00 0.00 0.00 0.00 0.00 0.0010.00 13.48 Operation profit before Interest 348.62 196.37 -10.34 0.00 13.24 351.52 209.85 Financial exp. 287.88 147.48 0.83 0.42 0.02 0.00 288.32 148.31 20.11 Income tax current 17.80 0.00 0.00 0.00 0.00 20.11 17.80 Less: Deferred tax assets 0.08 1.68 0.00 0.00 0.00 0.00 0.08 1.68 **Net Profit** 40.55 12.82 12.65 -10.35 29.41 0.00 43.02 42.07 3 (i) Other Information: Segment Assets 4290.96 3034.43 50.50 57.58 84.69 0.00 4426.15 3092.01 Inter Branch 77.32 0.01 14.38 -0.01 -91.70 0.00 0.00 0.00 Unallocated assets Total Assets 4368.28 3034.44 64.88 57.57 -7.01 0.00 4426.15 3092.01 (ii) Segmets Liabilities : Share Capital 97.09 97.09 0.00 0.00 0.00 0.00 97.09 97.09 Reserve & Surplus 294.11 253.56 64.88 -10.35 52.06 0.00 348.64 305.62 Secured & Unsecured Loan 2922.88 2185.53 0.00 2.24 0.00 0.00 2922.88 2187.77 Segment liabilities 1053.52 497.65 0.00 3.27 3.34 0.00i1056.86 500.92 Unallocated liabilities 0.00 0.00 0.00 0.00 0.00 0.00 0.0030.00 Deferred tax liabilities 0.69 0.62 0.00 0.00 0.00 0.00 0.69 0.62 Total Liabilities 4368.28 3034.44 64.88 57.57 0.00 -7.01 4426.15 3092.01 (iii) Capital Expenditure 95.69 342.93 0.00 0.00 0.00 342.93 95.69 Depreciation 56.27 35.87 1.91 2.53 1.90 0.00 60.08 38.39 Amortisation 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 Non cash sapenses other 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 than depleciation

# 2.30 Earning Per Share:

| Particulars  | 2012-2013<br>(Rs.) | 2011-2012<br>(Rs.) |
|--|--------------------|--------------------|
| Net Profit or Loss after Tax attributable to share holders | 4308161            | 4206752            |
| Weighted average no. Of ordinary shares for basic EPS      | Nos. 1000000       | Nos. 1000000       |
| Basis EPS  | 4.31               | 4.21               |

- 2.31 tatement of Additional information pursuant to the provision of paragraph 3 & 4 Part II of schedules VI to the companies act. 1956 are as follows:
- (i) Since the items traded by the company other than vehicles are small and numerous, it is not practically possible to give the quantitative details in the manner required. The quantitative details of commercial vehicles are as under: -

|                                    | 201         | 12-2013         | 2011-2012 |                 |
|------------------------------------|-------------|-----------------|-----------|-----------------|
| Particulars                        | Qty.<br>Nos | Amount<br>(Rs.) | Qty. Nos  | Amount<br>(Rs.) |
| Opening Stock (Vehicles)           | 65          | 93801059        | 29        | 33915804        |
| Opening Stock (Old Vehicles)       | 0           | 0               | 1         | 210000          |
| Opening Stock (Vehicle Body)       | 0           | 0               | . 0       | 0               |
| Opening Stock (Two Wheelers)       | 0           | 0               | 0         | 0               |
| Opening Stock (MS)                 | 7443        | 472417          | 9488      | 560271          |
| Opening Stock (HSD)                | 28024       | 1171130         | 35946     | 1385915         |
| Purchases (Vehicles)               | 1430        | 2172109111      | 1438      | 2150045456      |
| Purchases (old vehicles)           | 0           | 0               | 0         | 0               |
| Purchases (vehicle body)           | 0           | 0               | 10        | 2283661         |
| Purchase(Two Wheelers Vehicle)     | 266         | 15072271        | 0         | 0               |
| Purchases (MS)                     | 135000      | 9424102         | 129965    | 8671086         |
| Purchases(HSD and Speed Diesel)    | 2699960     | 123544380       | 2980000   | 123799842       |
| Sales (Vehicles)                   | 1380        | 2141902049      | 1402      | 2147601093      |
| Sales (Old Vehicles)               | 0           | 0               | 1         | 255619          |
| Sales (Vehicle Body)               | 0           | 0               | 10        | 0               |
| Sales (Two Wheeler vehicle)        | 193         | 11758333        |           |                 |
| Sales (MS)                         | 137380      | 9862185         | 130861    | 8931742         |
| Sales (HSD and Speed Diesel)       | 2696649     | 125901678       | 2985511   | 126589781_      |
| Closing Stock (New Vehicle)        | 115         | 181690166       | 65        | 93801059        |
| Closing Stock (Old Vehicle)        | 0           | 0               | 0         | 0               |
| Closing stock (Vehicle body)       | 0           | 0               | 0         | 0               |
| Closing Stock(Two Wheeler Vehicle) | 73          | 3976961         | 0         | Ó               |
| Closing Stock (MS)                 | 3975        | 273964          | 7443      | 472417          |
| Closing Stock (HSD)                | 29657       | 1468599         | 28024     | 1171130         |
| Shortages (MS)                     | 1088        |                 | 1149      |                 |
| Shortages (HSD)                    | 1678        |                 | 2411      |                 |

# (ii) Other additional information:

| S.No. | Particulars  | Current Year | Previous year |
|-------|--|--------------|---------------|
| 1     | C.I.F. Value of Imports                                  |              | -             |
|       | Raw Material   | 0            | 0             |
|       | Capital Goods  | 0            | 0             |
| li    | EXPENDITURE IN FOREIGN<br>CURRENCY (PAID OR<br>PROVIDED) | 0            | 0             |
|       | Capital  | 0            | 0             |
|       | Traveling  | 0            | 0             |
|       | Consultancy  | 0            | 0             |
| iii)  | Income in Foreign Currency (Sales)                       | 0            | 0             |
| iv)   | Net dividend remitted in foreign currency                | 0            | 0             |
|       | No. of NRI share holders                                 | 0            | 0             |
|       | No of shares held by them                                | 0            | 0             |
|       | Dividend paid (Rs. In lacs)                              | 0            | 0             |
|       | Year to which dividend relates                           | 0            | 0             |

# (iii) VALUE OF RAW MATERIAL & STORES ANDCOMPONENTS CONSUMED:

(Rs. In Lacs)

| (1.6: III 2600) |      |   |      |   |
|-----------------|------|---|------|---|
| Particulars     | 2013 | % | 2012 | % |
| Raw Material    |      |   |      |   |
| Imported        | 0    | 0 | 0    | 0 |
| Indigenous      | 0    | 0 | 0    | 0 |
| Total :-        | 0    | 0 | 0    | 0 |
| Stores & Spares | -    | - | _    | - |
| Imported        | -    |   | 0    | _ |
| Indigenous      | 0    | 0 | 0    | 0 |

2.32 Based on the information available with the company, the balance due to Micro, Small and Medium Enterprises as defined under the "Micro, Small and Medium Enterprises development Act. 2006" is Rs. Nil (2011-2012 Rs. Nil) Further no interest during the year has been paid or is payable under the terms of the "Micro, Small and Medium Enterprises development Act. 2006"

2.33 Previous year figures have been regrouped/ rearranged wherever necessary to facilitate comparison.

2.34 Notes 1 & 2 forms an integral part of the Balance Sheet & statement of Profit and Loss and has been duly authenticated.

SIGNED FOR IDENTIFICATION

For M C BHANDARI & CO.
CHARTERED ACCOUNTANTS

For and behalf of board of director KALYANI COMMERCIALS LTD.

For KALYANI COMMERCIALS LIMITED

(CA S.K. MAHIPAL)

(S.L AGARWAL)
Managing Director

(SOURABH AGARWAL)
Whole Time Director

Director

38, SHOPPING CENTRE KOTA (RAJ.)

DATED: 30/05/2013